



MEMBERSHIP

Join the Industry's Manufacturing and Technology Leaders



STRENGTH IN NUMBERS

IFI is North America's association of fastener manufacturers and suppliers with over 160 member companies

KNOWLEDGE IS POWER

IFI is THE authoritative source of fastener technical information and training

PROACTIVE LEADERSHIP

IFI is your representative in Washington who ensures our lawmakers are listening

WHAT IS THE IFI, AND WHAT DOES IT REPRESENT?

The Industrial Fasteners Institute, known as the IFI, is a trade association representing manufacturers of mechanical fasteners and formed parts produced in North America.

HOW LONG HAS THE IFI BEEN IN EXISTENCE?

Founded in 1931 as the American Institute of Bolt, Nut, and Rivet Manufacturers, the name was changed to the Industrial Fasteners Institute in 1949.

HOW DOES THE IFI OPERATE?

The IFI is headquartered in Independence, Ohio and is led by the Managing Director and his clerical staff. IFI's resources include the Director of Engineering Technology, Director of Education & Training, Aerospace Division Manager, Automotive Division Manager, and Industrial Products Division Manager who are strategically located throughout the U.S. and Canada.

WHAT IS THE MAKE-UP OF IFI MEMBERSHIP?

Membership is made up of small, medium and large manufacturers, ranging from single-site family-owned businesses to multi-location, publicly traded companies. These manufacturers belong to one or more of the three Divisions of Aerospace, Automotive, or Industrial Products. Further, there are Associate Members, who are companies that supply products or services in support of the manufacturing members.

WHERE ARE MOST MEMBERS LOCATED?

Members and Associates are located throughout the United States, Canada, and Mexico. Some segments tend to be grouped in a similar geographic location, such as automotive suppliers in Michigan or aerospace suppliers in California. All Members and Associates have a physical presence in North America.



"Chuck O'Brien, my mentor and Shannon's founder, also founded the Automotive Industry Action Group which eventually became IFI's Division III. The IFI represents the finest fastener manufacturers in North America. As a group, our voices to our stakeholders are far more impactful than any individual company. This is evident

through our work over the years jointly developing dimensional and work standards with our main customer groups to driving Governmental policy affecting our industry.

The IFI's long lasting association with ITR Economics is also greatly valued. The data they provide is imperative to Shannon's business planning process. The semi-annual meetings provide the best opportunity throughout the year to network with the CEO's and Owners in the North American fastener industry. The depth of our Associate Membership also provides the opportunity to develop relationships with our major suppliers."

Ed Lumm, 2021-22 IFI Chairman
President and Chief Executive Officer
of Michigan Rod Products



MEMBERSHIP



WHAT IS THE PURPOSE OF THE IFI?

The IFI is an engineering-oriented association addressing the operational concerns of its members and representing the North American fastener manufacturing industry to a variety of internal and external stakeholders. IFI is involved in setting industry standards with SAE, ASTM, ISO, and others, as well as developing and publishing its own standards in response to member issues.



WHAT ELSE IS THE IFI INVOLVED IN?

The Institute's involvement is in response to its members' interests and concerns. IFI staff ensure that members are kept up to date on issues impacting the industry, including federal government regulations, customer packaging requirements, raw material specifications, quality, and trade issues. IFI also publishes industry standards, technical tools and bulletins on related topics that are used worldwide.

DOES IFI LOBBY REGULATORS ON BEHALF OF ITS MEMBERS?

Yes. The IFI has a robust government affairs program and retains the services of a Washington, DC-based lobbying firm to represent the institute to legislators and regulatory agencies. The firm assists IFI in ensuring the membership is kept informed on legislative and regulatory actions that may impact our industry. IFI determines the issues to engage with support or opposition based on membership feedback.

CAN ANYONE JOIN THE IFI?

IFI was formed to represent the interests of North American fastener manufacturers. To be eligible for consideration, a company's principal business must be the manufacturing of fasteners in North America. Prospective members must also be established for a minimum of two years, with a majority of their products made in North America. Associate members should also be established for a minimum of two years and provide a product, or service deemed important to the IFI membership. Potential members or associates must have a vote of approval by the established membership for acceptance. Complete eligibility criteria can be found within the IFI Articles of Association posted on the IFI website.

WHAT DOES IT COST TO JOIN THE IFI?

Dues are based on the annual fastener or formed parts sales of the member, with larger companies paying more than smaller ones. The dues structure is reviewed by committee on an annual basis and can be provided to you upon request. The information on annual sales is based on self-assessment and is sent to the IFI administrative office annually and kept in strictest confidence. Associate Members are charged a flat annual fee.

HOW OFTEN DOES THE IFI MEET?

There are two general meetings per year, starting with the Annual Meeting in the Spring, followed by the Fall meeting. Each meeting is held in a different location. Attendance at the general meetings is optional but encouraged. The Institute prides itself on providing compelling speakers and business essential programs at each meeting. There are also planned activities for spouses and families, who often attend one or both meetings each year. Focused Divisional meetings are also held separately at various times and locations throughout the year.

WHAT OTHER BENEFITS DOES IFI MEMBERSHIP OFFER?

IFI membership comes with the ability to interact and network with your peers in the fastener industry. Membership provides frequent industry updates regarding business-critical industry issues, including government affairs, economic trends, tariff issues, world steel markets, and more. In addition, you are provided up-to-the-minute technology and standards information, with a chance to review any new fastener manufacturing standard before it is finalized and published. Members can receive IFI-sponsored benefits, including health insurance, discounted shipping and purchasing programs. Technical training is also made available at no additional cost for your company personnel. IFI members have access to benchmarking and wage benefit surveys, the IFI Advisor economic newsletter, IFI's Technology Connection, publications discounts, on-demand employee training, and so much more.

HOW DO I JOIN TODAY?

Please visit our website <http://www.indfast.org> at your convenience or call (216) 241-1482 to discuss the benefits of membership. Along with other information, you will find contact information for staff that will be glad to help you.

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